WASHINGTON, D. C., SUNDAY MORNING, JUNE 18, 1916.

Pennies of School Children May Win the Great War

le story. The fighters must be skilled, their equipment must be of the best, and their stomachs must be filled and refilled with great regularity.

count of financial and economic stion. Germany has failed to so far, although reports inthat the strain is great. But are beginning to realize that is something to the German boast the Germans will "live on rocks rass" rather than give in. It is brought home that although my is suffering she is still a long rom the rocks-and-grass dietary, the meantime, the strain in Engpeople are beginning to realize that the Germans will "live on rocks and grass" rather than give in. It is being brought home that although Germany is suffering she is still a long way from the rocks-and-grass dietary. In the meantime, the strain in England is being felt. The English people, compared to those of France and Germany, have been immune from some of the greater horrors of war, which resulted in a feeling of self-satisfaction and complacency which was unhealthy for England and irritating to England's allies. That phase is passing. It costs armies. The cost of living of the people at home is forever mounting. And it is coming to pass that England, despite all her great wealth and her enormous resources, is feeling the financial strain. Now the government is out to get the people. cople are beginning to realize that

LONDON, June 8, 1916.
ICTORY in war depends on the number of fighters a nation can put into the field of action. Mere numbers, however, is not ole story. The fighters must be

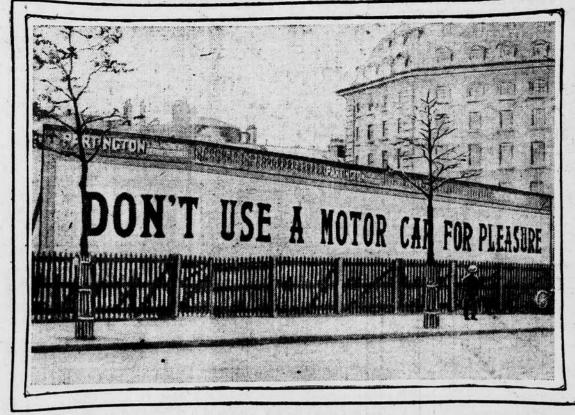
This new-found prosperity has not in many cases, proved a good thing. It which costs money, and the has led to individual extravagance. The bullets," as the imaginative working classes indulge in theaters Welshman, Lloyd George, expressed it, and cinemas more than ever before. are the ones that will do about as much The piano industry in England is thriv-This is becoming increasingly it possible with their war earnings to apparent all the time. There was a buy pianos. Before the war it would war, when the allies were most complacent about the economical aspect of the great conflict. England, with here in mormous wealth; thrifty France and rich Russia were considered to furnish a combination of financial strength that the central powers could never compete with.

For a long, long time allied statesmen and strategists counted much on a war of attrition," the result of which would be Germany going to her knees on account of financial and economic such as failed to war loans only a pound or two semi-accountly has failed to reconstructly has do not proved the matter than the content of the content of the cheap jewelry manufacturers for them to do so. The cheap jewelry manufacturers furnish another example of the prosperity of the working classes. This more or less ruthless expenditure of money must be stopped in the interests of the national welfare. The people must save, not only for their own sakes and that they may have some of the benefits of present prosperity during that after-the-war depression that is so likely, but also that the national exchequer may benefit.

With the object of training the wealthy lower classes to put their money into the treasury the economy campaign has been started. In a word, the people are being educated to save their money and shown how to do it. Hitherto the small investor, the man who earned enough to put into war loans only a pound or two semi-acceptance.

The country has been divided into two hundred and thirty-five ections. In each section all officialdom is engaged in the economy campaign. Lord lieutenants, mayors, sheriffs, members of parliament and prominent citizens are taking the lead. War savings associations are being formed. These are organizations, the object of which is co-operative and joint saving. In a great factory, for instance, an association is formed. Each member agrees to contribute a shilling a week. It may be arranged that this is deducted from his weekly pay. In any case every member of the association makes his contribution, and the association invests the proceeds in war loans. With thousands upon thousands of these associations going the results will be enormous. The national war savings committee, an official organization with headequesters.

ONFLICT One of Riches-Britain Engaging in Economy Campaign-People Are Urged to Save and Put Savings Into War Loans-The Advertising Work-Country Divided Into Sections-Savings Associations Formed-Small Investor Given a Chance. Can Start With a Sixpenny Stamp-Many Schemes Meet With Success-Good Interest for Use of Money.



IN WAR LOANS BY DOING AWAY WITH LUXURIES.

thing they need in order to keep high standard of health and effic but to go no farther. Part of the cam-paign of economy is to teach what this standard of efficiency is, to impress upon the people what they need and what they can do without.

One of the official pamphlets of the

war saving committee says: "Every household should hold a council of war, and ascertain how much of its total consumption can be temposacrificed. Services should be valued even more highly than goods, as productive work is not only consuming without producing, but it is depriving the country of her potential productive power. For instance, in a house of several servants, if, by co-operation in the eral servants, if, by co-operation in the work of the maids, the simplification of the standard of living by the family, more of the baking and washing was done at home, and the younger maids were set free to take the place of the men called to the colors in factory, transport and munition work, the household by co-operative effort would add two units to the army of supply or export production and reduce the consumption of the household. Saving would thus be available for the war loan, and more goods made for export."

would thus be available for the walloan, and more goods made for export."

While the government is now after the small investor, heed is being paid to the rich. It will not do to let the workingman believe that he is being asked to invest in war loans while the rich ride about in motor cars. That is one reason why the country is blazing with the sign. "Don't Use a Motor Car for Pleasure." The sign is well meant, and carries a needed message, but one of the greatest reasons for existence is to show the working people, whose money is being called for, that the necessity of economy is being urged upon rich and poor alike, with no favorites.

The writer asked officials in charge of this poster campaign if they could trace results. One replied:

"Of course it is difficult to ascertain that a woman has failed to buy a dress because she read one of our signs advising her not to, but there are ways of telling that results are being obtained. For one thing, the money we are getting is proof that our schemes are successful. As for that particular

they buy. A reduction in feature—the "Don't Dress Extravagant—them are enormous, a hundred feet long consequently means releas—Jy one—there is pretty good proof that and letters six feet high. There is one, for the army. It likewise people are taking up the idea by the a smaller size, in red and blue, as foliore shipping available for ers. They are the ones who ought to tare really needed. The people know, and they are greatly irritated."

ARMS?

The posters are interesting. Some of Civilian—How did you lose your arm, my lad?



Study the Picture Carefully

And you'll realize how contented and happy your family will be if you have a

Victrola or Columbia Grafonola **Your Old Silent Piano Taken** in Exchange for One

1110 G Street N.W.

ARE YOU HELPING

THE GERMANS?

You are helping the Germans

When you use a Motor Car

When you buy extravagant

When you waste coal, electric

When you eat and drink more

health and efficiency.

SET THE RIGHT EXAMPLE, free

labour for more useful purposes, save money and lend it to the Nation and so

HELP YOUR COUNTRY

STERS URGING THE PEOPLE TO SAVE FOR THE PURPOSE OF INVEST-

servants than you need.

than is necessary to your

When you employ more

for pleasure.

light or gas.

clothes.

An official committee which has been established has undertaken the work. It has started by advertising.

The country is blazing with posters briging the people to hoard their money. In the streets of London one is never out of sight of a poster which declares: "To Dress Extravagantly is Worze Than Bad Form—It is Unpatribite," or "Don't Use a Motor Car for Pleasure," while equally large placards tell briefly how one can invest fifteen shillings and sixpence and in five years get back a pound, which, roughly, would be grained advertisements explaining and investigation of the explaining to the fact that a mitteen-and-six investment will buy 124 toullets for the Germans.

The newspapers co-operate in every way. They give columns to telling the people how to save. Experts on domestic comony write articles, which wook work of two are constantly appearing. Next month there is to be a great "national economy exhibition and conference" in London. Sections of the exhibition will show how money can be saved in coal, health, child welfare. however he constantly appearing. Next month there is to be a great "national economy exhibition and conference" in London. Sections of the exhibition will show how money can be saved in coal, health, child welfare. When he people how to save a constantly appearing. Next month there is to be a great "national economy exhibition and conference" in London. Sections of the exhibition will show how money can be saved in coal, health, child welfare. When he people content of two are constantly appearing. Next month there is to be a great "national economy exhibition and conference" in London. Sections of the exhibition will show how money can be saved in coal, health, child welfare. When he people how to save extended to be spending their money and when the poor the other set on the content of the set of the content of the set of the content of

Stein's Great Tailoring Sale Brings Hundreds of Customers for These Fine

\$30,\$25 & \$22^{.50} SUITS To Measure



We are reducing our enormous stock of cloth fabrics by cutting the prices almost to nothing. We are giving the men of Washington the tailoring treat of their lives, and they are coming here in crowds to secure these fine \$30, \$25 and \$22.50 Suits to measure at \$14.75. Don't delay-come in Monday and order your suit. You'll never buy such beautiful fabrics again at this sacrifice price.

M. Stein & Co., Sth and F Streets

Exaggeration.

upon us, but I resolved to stay on deck, even though the wind increased to such a terrible hurricane that it was only with the greatest difficulty I could keep up my parasol."

"SWAT THE FLIES!"-Ask for one of our Souvenir "FLY SWATTERS"-at Hosiery Counter.

The Sale of All Shoe Sales!



An Ocean of Women's

White Shoes

IN the most, exclusive fashions-at the

White "Sport" Shoes

White Reinskin "SPORT" Boots \$6

White Nubuck "SPORT" Boots, with

White Duck or Nubuck "Sport Boots," with rubber or leather \$3 & \$4

White Genuine Buckskin Low or Medium Heel "Sport \$5 & \$6 Oxfords"

\$3 values in White Duck, Rub- \$2.45

White Duck or Nubuck Rubber-sole "Sport" Oxfords-

\$1.95, \$2.50 and \$3.50

White "Dress" Shoes

White Washable Kid or White Nubuck Laced Boots, high heels...... \$5, \$6, \$7

White Reinskin Cloth and White Canvas High-heel Laced Boots..... \$3, \$4, \$5

White Kid Colonials and White Kid Crimp Vamp Pumps........... \$4, \$5, \$6

White Ivory Sole Pumps \$3.50 & \$4

White Sea Isle Duck Pumps, Colonials and Oxfords—

\$1.95, \$2, \$2.50 and \$3

White Tennis Shoes

Oxfords, Pumps and High Shoes-

69c, 75c, \$1, \$1.25, \$1.45, \$2

or without saddle straps. Spring \$5

most favorable prices:

popularity-and still its PRICE, ATTRACTIONS multiply! Many Additions to This Wondrously,

Popular Sale of Women's \$3.50 to \$2.65 \$5 Shoes at DREPARE for the entire Summer's Shoe needs. In this Sale is ALMOST EVERY-

THING you will want for Vacation and About-Town Shoe Wear :-White Nubuck or Tan Calf "Sport" Oxfords.

Black Calfskin, Rubber-sole "Sport" Oxfords. White Nubuck Leather Sole Oxfords of Crimp Vamp Pumps, in Gray, Bronze, Cham-

pagne, and Ivory Kid (not all sizes). Patent Colt or Black Calfskin Pumps and

Patent or Black Strap Pumps or Oxfords.

Choice of Over 100 Latest Styles at \$2.65

And a Phenomenal Sale of Women's and Children's \$2.50 to \$5.00 Shoes \$1.95 at, the pair

Women's \$2.50 and \$3 White Duck Turn or

Women's \$3.50 to \$5 Patent Colt Ribbon Bow

Women's \$3, \$3.50 and \$4 Tan Calf Low Shoes Women's \$2.50 to \$3.50 Spat Pumps-Seamless and Strap Pumps-Black or Patent Leather,

Misses' and Growing Girls' \$4 and \$5 Gray or Champagne Kid, and White Nubuck or Canvas Low Heel Laced Boots.

Misses' and Growing Girls' \$2.50 to \$3.50 Ankle, Instep and Mary Jane Strap Pumps-of Bronze, Black, White or Patent Leathers.

Scores of Splendid Styles-at \$1.95 a Pair!

POST AD. SERVE

Women's Summer Needs

Surf Bathing Slip- 25c & 50c High-Cut Bath- 50c to \$1.50 ing Shoes.... Silk Bathing Stock- 39C to \$1 ings.... Soft Kid Boudoir 50c to \$1.50 Slippers..... 79C pers. Dressy House Slip- \$1 to \$2 soft Kid Juli- \$1.50 to \$3.00 Elderly Ladles' \$1.50 to \$3 White Duck Tennis

Iuvenile Vacation Needs

A sale of Girls' \$1.50 to \$2 White High and Low \$1.29 Shoes. "Health" Barefoot \$1.25 to \$2 "Trot-Moc" Ox- \$2.50 to \$3.50 'Boy Scout" \$2 to \$3 Tennis Oxfords; sizes up to 2...... \$1.45 Children's Pretty Novelty Socks...



233 Pa. Ave. S.E. No Excuse for Sore Feet. Our "Foot Comfort" Dept. Is Here to Relieve Them.



and here you'll find many striking styles.

White Shoes of Canvas, Sea Isle Duck or Nubuck. Also of gray or brown canvas and Palm Beach cloth. Dressy street styles. Also special styles for all summer sports.

> At \$1.50, \$2, \$2.50, \$3.50, \$4 and \$5. Tennis Shoes-from 75c up